





Putting Benefits Management into practice – the ups and downs learnt the hard way

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NATS

Advancing aviation, keeping the skies safe



Operation of Control Centres to manage UK airspace - 11% of Europe's airspace and 25% of traffic



Provide air traffic control services at airport towers and remotely via digital towers



Provide aviation services to Airlines, ANSPs, Governments and the Military in over 30 countries



NATS Our Portfolio

- Current plan (2023-27) = £574m
- Currently ~70 projects arranged into 9 major programmes of work
 - Sustainment of existing technology
 - Technical transformation
 - Airspace Network Modernisation
- Delivering a range of benefits
 - Safety Reduction
 - Service Improvements (eg seconds per flight)
 - 3Di fuel savings and reduced emissions
 - Technical resilience risk
 - Cost Efficiency
 - Compliance







Key Points

Don't wait for a mandate – just get going

Get some training – both theory and practice, if possible





Key Points

Start at the beginning – from change initiation

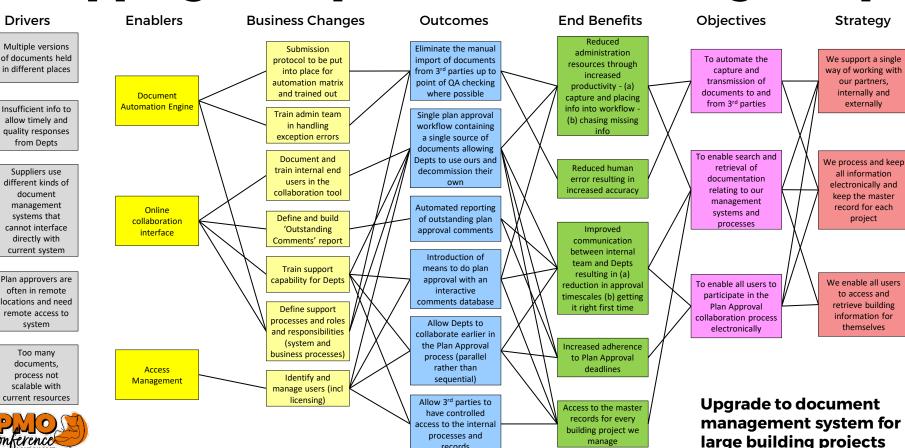
4. Start at project level – from the bottom up not top down



How to get momentum

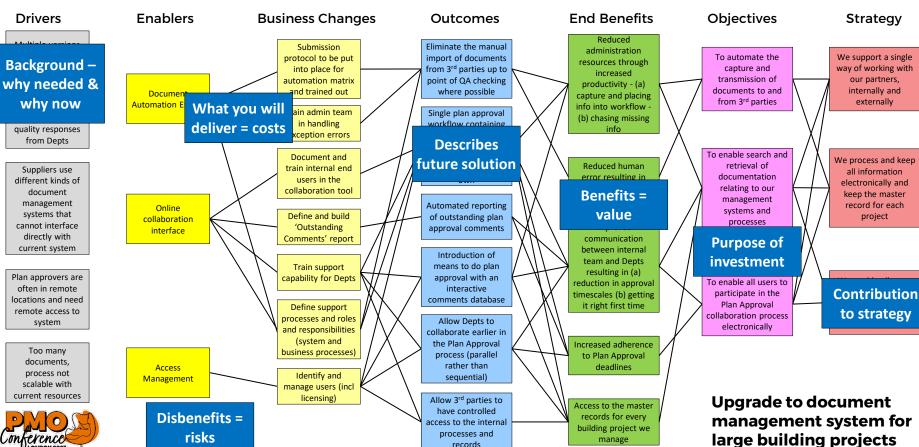


Mapping example - Investment Logic Map



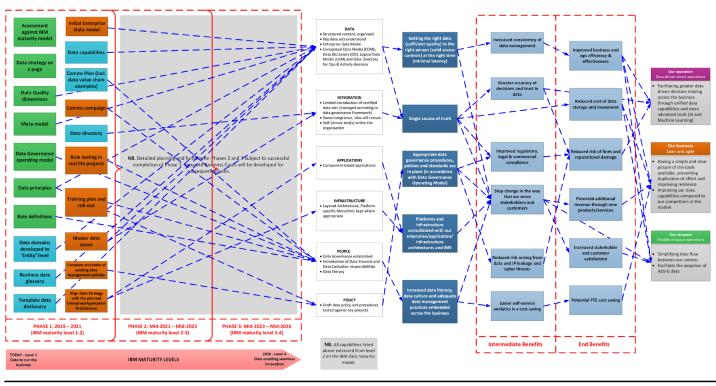
records

Mapping example - Investment Logic Map



Mapping example - APMG/MSP format

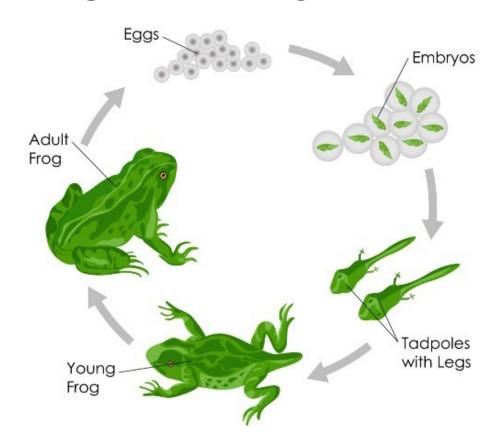
Data Strategy Project Benefit Map - v1.0







Evolving maturity of benefits





Key Points

Make benefits mapping central to your practice

Benefits management – it's a relay not a sprint





Maintaining "Clear Line of Sight"

Projects deliver Outputs Outputs enable <u>Capabilities</u> Exploiting Capabilities creates
Outcomes

The Measurement of an Outcome is a <u>Benefit</u> Achievement of Benefits enables

<u>Strategic</u>

Objectives

