The PMO CONFERENCE 2019

PMO
Conference
London
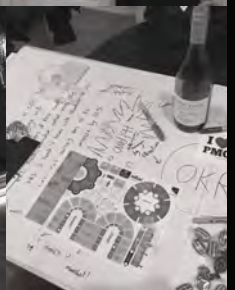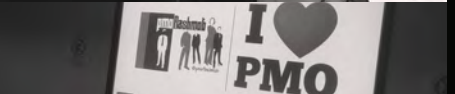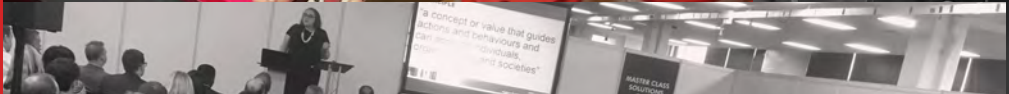**2019**

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ARTICULATE THE BUSINESS
PROBLEM OR OPPORTUNITY THAT
THEY ARE PROVIDING A SOLUTION FOR
THIS IS THE
PMO MANIFESTO
IMPROVING, GOVERNING **SHOW YOUR**
CONTROLLING, ASSURING **SUPPORT**
CHANGE, FUTURE, ENABLING, COLLABORATION
CAPABILITY, FACILITATION, DECISION-MAKING, IMPACT
FACTS, METRICS, LESSONS, DEVELOP, INNOVATE, SUPPORT
MANIFESTO FOR PMO PROFESSIONALS
ACROSS THE GLOBE

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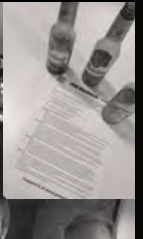
Welcome to The PMO Conference 2019

Welcome to the fifth year of PMO Conference; once again we open the doors to welcome you to a day which is guaranteed to do six things. You're going to learn something new about your profession; you'll definitely hear from people who inspire you; there will be other PMO peers you connect with because, in my experience, when you get a lot of them in a room together you can't help sharing your enthusiasm and passion for what you do, it's infectious.

You'll also what to see sessions that run next to each other and can't decide - don't worry, we record and share all the sessions for you to watch later.

You'll definitely get to the end of the day, ready to (hopefully!) join us at the after party, ignoring the fact that you're pretty exhausted after what you've experienced today.

Finally, I think you'll take away ideas and thoughts that help drive your PMO forward in the next 12 months - and more crucially, drive you.

This year's conference programme has once again been curated based on, not only the challenges we face today in PMO, also the things we see on the horizon that have the ability to transform the work we do.

The PMO has the potential to be a supporting entity to projects to taking a seat at the board level - and everything in between. It is this breadth and depth that drives the special selection of sessions at the PMO Conference this year.

The conference is designed to take your thinking to unexpected places; to spark your ideas; to challenge, stimulate debate and work with the recognition that there is clearly defined way to work in; manage and lead PMOs - it's very much a work in progress for all of us.

We hope you have a great day and enjoy it as much as we do each year. We couldn't do it without you and our brilliant sponsors.

Best Regards,
Lindsay Scott

Download the PMO Conference App

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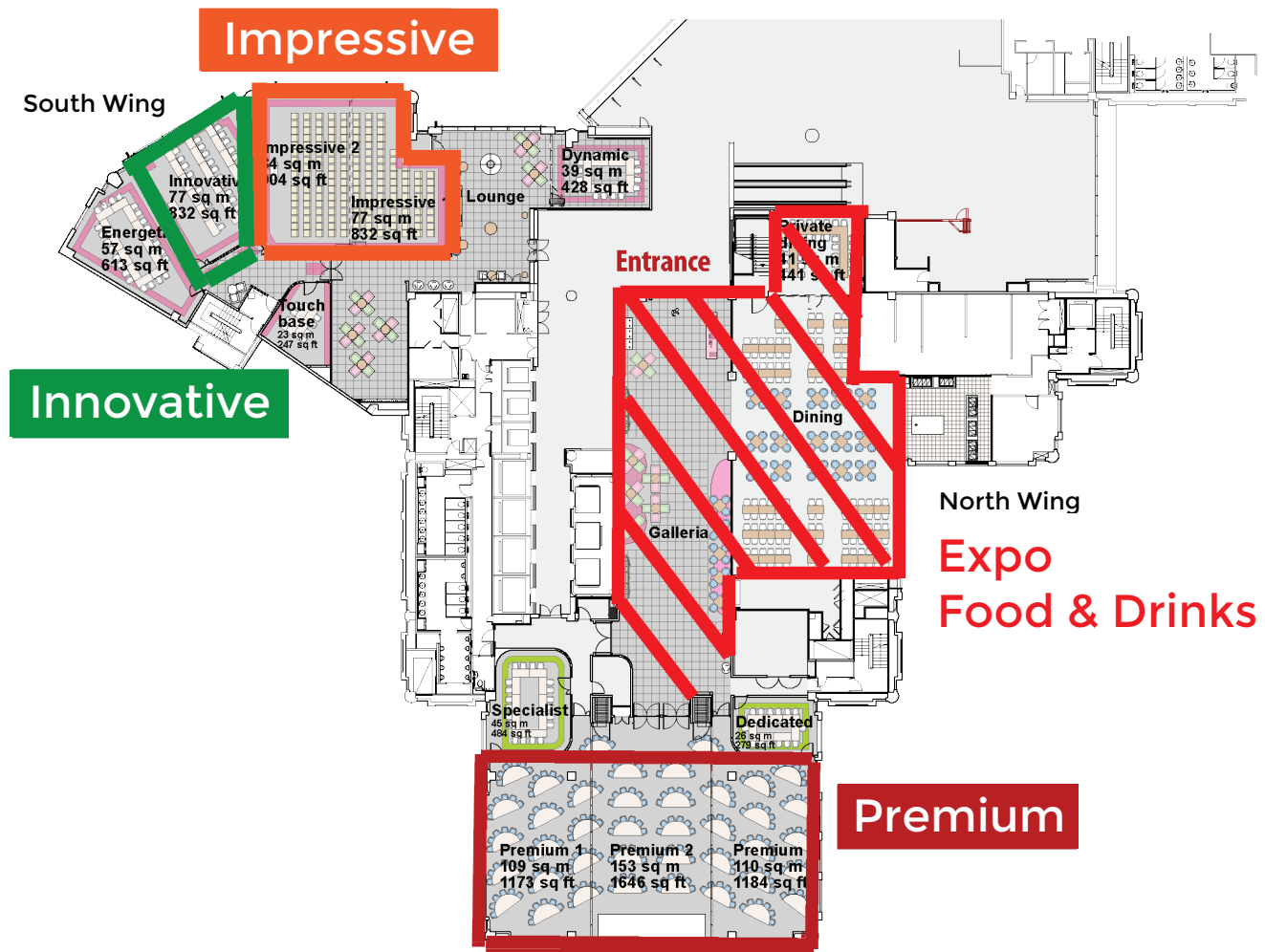✓ Share insights

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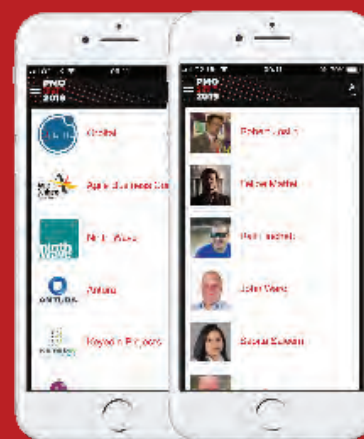
Find out about the speakers, the sessions and the exhibitors - All available through the conference app
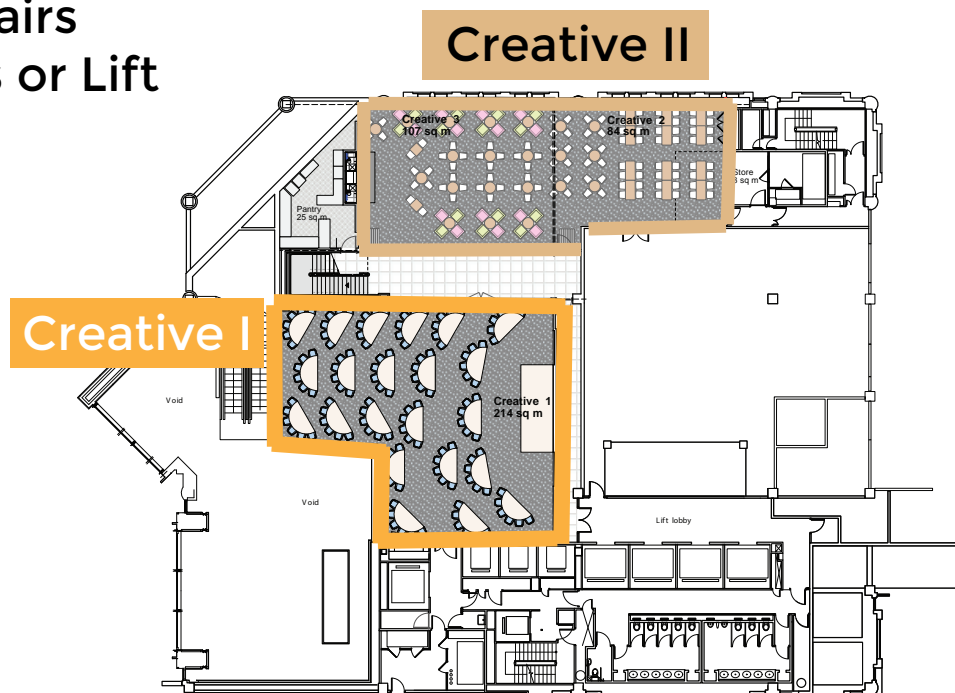
etcvenues

Wifi Code: wifi4069

The PMO Conference // Room Locations

South Wing

Impressive

Impressive 2
4 sq m
04 sq ft

Impressive
77 sq m
832 sq ft

Innovative
77 sq m
832 sq ft

Energetic
57 sq m
613 sq ft

Innovative

Touch base
23 sq m
247 sq ft

Lounge

Dynamic
39 sq m
428 sq ft

Private
ding
1 sq m
141 sq ft

Entrance

Dining

North Wing

Galleria

**Expo
Food & Drinks**

Specialist
45 sq m
484 sq ft

Dedicated
26 sq m
279 sq ft

Premium

Premium 1
109 sq m
1173 sq ft

Premium 2
153 sq m
1646 sq ft

Premium
110 sq m
1184 sq ft

Down Stairs
via Stairs or Lift

Creative II

Creative 2
107 sq m

Creative 2
84 sq m

Store
sq m

Pantry
25 sq m

Creative I

Void

Creative 1
214 sq m

Void

Lift lobby

Dining

The PMO Conference 2019 // Programme at a Glance

PMO Conference London 2019

Time						Location
08.00 - 09.00	☕ **Registration and Coffee**					**Exhibition Hall**
09.00 - 10.00	👤 **Opening Keynote** **Dr Robert Joslin**	Pushing the Limits – Being Outside of Your Comfort Zone				**Premium Suite**
10.05 - 11.00	**Premium Suite**	**Impressive**	**Creative I**	**Creative II**	**Innovative**	
Session 1	What Value is a PMO if There Are No Experts in Techniques and Tools? **Sabita Saleem**	Growing a Greenfield PMO in a Media Forest **Sonia Sharma**	A Roadmap for a Data Analytics Driven Future **Dr James Smith**	Travels Through Portfolio Management and PMO **Holger Heuss**	How to use Business Agility to counter the 'no projects' movement **John Williams**	
11.00 - 11.30	☕ **Morning Coffee**					**Exhibition Hall**
11.30 - 12.30	**Premium Suite**	**Impressive**	**Creative I**	**Creative II**	**Innovative**	
Session 2	The Catalyst – A PMO Role in Agile Transformation **Jon Ward**	PMO Triple Constraint: Standardisation, Discipline and Visibility **Michael Reynders**	The Realities of Robotic Process Automation in the PMO **John McIntyre**	Change Management Information & Tools for the PMO **Paul Clavering**	Project Analytics in a World of Hybrid Methods **Graham Pink**	
12.30 - 13.30	☕ **Lunch**					**Exhibition Hall**
13.30 - 14.30	👤 **Keynote** **Felipe Mattei**	The PMO Hero – Storytelling in the Age of AI				**Premium Suite**
14.35 - 15.20	**Premium Suite**	**Impressive**	**Creative I**	**Creative II**	**Innovative**	
Session 4	Supporting and Facilitating the Highest Ever P3M3 Assessment – PMO 4.4 **Wajjahat Khan**	Ella's Kitchen's Recipe for PMO Success **Ellen Jarret**	Agile: The Auditor's Perspective **Stuart Bates**	Patterns of Strategy and Planning Execution Programmes **Patrick Hoverstadt**	Tomorrow's Status Update Today –Planning your PMO's Route to Insightful Analytics **Douglas Elliott & Pip Peel**	
15.20 - 15.50	☕ **Afternoon Coffee**					**Exhibition Hall**
15.50 - 16.40	**Premium Suite**	**Impressive**	**Creative I**	**Creative II**	**Innovative**	
Session 5	Transforming your PMO – the Agile Way! **Adam Skinner**	Our Caring PMO **Carol Hindley**	The 6 Roles PMO Leaders Need to Play to Navigate Uncertain Waters **Bekka Prideaux**	Delivering the Leeds City Region £200m Per Annum Portfolio – Digital Transformation for Governance and Collaboration **Gero Renker & Craig Taylor**	A Career in PMOs to Executive Management- MSc and DBA (Doctorate) in PMOs: The Missing Link **Dr Robert Joslin**	
16.45 - 17.45	👤 **Closing Keynote** **Ralf Finchett**	PMO 3.0 – Digital PMO: Complexities, Customers, Canines and Bi-lingual Chickens				**Premium Suite**
17.45 - 17.50	👤 **Closing Words**					**Premium Suite**

PMO Conference 2018 \\ Morning

09.00 - 10.00	**Opening Keynote** **Dr Robert Joslin**	Pushing the Limits – Being Outside of Your Comfort Zone		**Premium Suite**

Every organisation needs to differentiate itself in some way to achieve a sustainable competitive advantage. The top organisations are continually encouraging their teams to push limits in their thinking in order to achieve breakthroughs. Is pushing the limits only reserved for research and development teams, organisational design teams and consultants or can this philosophy be applied to the community of PMOs?
Can pushing the limits of your understanding of PMOs double the impact they are currently having in your organisation? Find out more about how to build an environment that encourages pushing the limits and the implications on learning and discovery?

10.05 - 11.00	Premium Suite	Impressive	Creative I	Creative II	Innovative
Session 1	**What Value is a PMO if There Are No Experts in Techniques and Tools?** Sabita Saleem Masters of a trade know which tool and technique to use and when and when not to use them individually or in combination. Gain unique insights from 2 man-years of research that explain how little value a PMO is if it is not a master of techniques and tools. It's now time to address the competency deficit and increase the value of PMO to the organisation.	**Growing a Greenfield PMO in a Media Forest** Sonia Sharma In this session, we cover the challenges in setting up a new PMO in the Media forest – in this case, Channel 4 the broadcaster. Sonia takes her through her experiences in setting up a Greenfield PMO where there are already several different and ingrained ways of working. If you're currently working as a PMO Analyst looking to move into PMO Management or interested in how a different industry tackles new PMO implementation.	**A Roadmap for a Data Analytics Driven Future** Dr James Smith Advanced project data analytics offers great promise for the project management profession; the methods have been proven in other industries. But it's not a switch that can be turned on overnight. Within this presentation, we will explore a roadmap that will help PMOs and their organisations to grapple with their strategic data objectives, improve data quality and progress from management information towards predictive insights.	**Travels Through Portfolio Management and PMO** Holger Heuss PMOs set up to enable and support portfolio management is becoming increasingly common and in this session, Holger recounts his stories and experiences to bring actionable insights for anyone currently managing or working within Portfolio Management Offices. With experiences in portfolio management and PMO spanning from Financial Services to Retail to Pharma, Holger shares give some great food for thought.	**How to use Business Agility to counter the 'no projects' movement** John Williams The 'No Projects' movement – where traditional project lifecycle models are deemed to be old-fashioned, out of date and not fit for purpose; where agility, continuous delivery and exploiting uncertainty goes beyond projects, to 'no projects' just managing continuous change. How do we manage the evangelists who are increasingly adopting 'no projects' as a way to deliver change?
11.00 - 11.30	☕ Morning Coffee				**Exhibition Hall**
11.30 - 12.30	Premium Suite	Impressive	Creative I	Creative II	Innovative
Session 2	**The Catalyst – A PMO Role in Agile Transformation** Jon Ward If the PMO typically acts as owner and advocate of project and change management best practices; then why would this be any different when adopting new agile ways of working? This session will outline the catalytic role of the PMO. How the PMO can energise and facilitate an Agile transformation within an organisation. However, transformation means change at all levels and this includes the PMO. Jon will point to the changes the PMO needs to make to itself in order to perform its function in an Agile or Hybrid environment.	**The PMO Triple Constraint: Standardisation, Discipline and Visibility** Michael Reynders Similar to the juggling act required by Project Managers to manage project delivery within the triple constraint of time, cost and scope, the PMO also requires a juggling act to meet ever-changing business and stakeholder expectations. This presentation tracks the PMO journey to date at Mediclinic, and provides some key learnings on the maturation path from being ignored, being tolerated, being respected to becoming a business partner.	**The Realities of Robotic Process Automation in the PMO** John McIntyre Too many PMOs are held back from fulfilling their potential by getting bogged down with labour-intensive processes. Robotic Process Automation (RPA) and Artificial Intelligence tool providers make bold claims about their ability to tackle the issue but are seen as expensive to implement, maintain and operate. John cuts through some of the hype around AI and RPA and offers practical, real-world examples of how RPA technology can be used by PMOs. John creates a compelling case for the adoption of RPA in the PMO space.	**Change Management Information & Tools for the PMO** Paul Clavering Change Management is about the change from current workings to the desired end state. This session will focus on some of the basic concepts of change management and how they can be used to help understand the size of the transformation and make sure that it aligns to key project activities. The session will include real examples that demonstrate the impact of change management approaches on a project. If you're currently looking to adopt change management principles within your organisation or PMO, this session is a great place to start.	**Project Analytics in a World of Hybrid Methods** Graham Pink PMOs are having to deal with project teams that use a multiplicity of methods and frameworks: Agile, Waterfall, agifall/watergile, SAFe, Less and more. These pose new challenges for a modern PMO: how to track progress of hybrid method projects in the portfolio, accurately forecast costs and feature delivery plus estimate resource requirements based on apparently reduced visibility. We show the key project analytics that can help PMO teams deliver predictably, regardless of the methods teams use. We step through the advantages of a holistic approach for the PMO.

PMO Conference 2018 \\ Afternoon

13.30 – 14.30	**Keynote** **Felipe Mattei** — The PMO Hero – Storytelling in the Age of AI With the rise of AI and the ever-increasing accessibility to automation services, what will the PMO do when projects which traditionally required a whole team to deliver move towards plug-and-play? Could the PMO reinvent itself? Learn how to use Storytelling to move up the value chain and go beyond requirements-oriented project delivery, towards a story-centric delivery mechanism that leads to more impact.				**Premium Suite**

14.35 - 15.20	**Premium Suite**	**Impressive**	**Creative I**	**Creative II**	**Innovative**
Session 4	**Supporting and Facilitating the Highest Ever P3M3 Assessment – PMO 4.4** Wajjahat Khan In this session, Wajjahat can tell you exactly how mature the Signalling side of Network Rail is, 4.4. That's the highest score ever achieved in a P3M3 assessment and today we learn how they did just that. Wajjajat also shares some of the key initiatives from the PMO that contributed to upshift in assessment ranking and handed the Signalling team at Network Rail the role as the global benchmark for P3M3.	**Ella's Kitchen's Recipe for PMO Success** Ellen Jarret Hear the story of how the Ella's Kitchen PMO went from non-existence to PMO of the Year in just two years. This session shows how any organisation can create its own unique PMO, regardless of PM maturity level. In fact, much of what this PMO has done is deliberately immature and that's been fundamental to its success. With unique branding and bags of personality, this is a PMO with a difference.	**Agile: The Auditor's Perspective** Stuart Bates PMO professionals and auditors both want the same thing when it comes to change delivery- to deliver change that creates or protects business value. We also both want that change to manage risk. This talk aims to show how agile doesn't necessarily mean that risk will not be managed effectively – I will explore what agile controls look like and how these can be demonstrated: from the project team to the PMO, and to any auditors reviewing the change.	**Patterns of Strategy and Planning Execution Programmes** Patrick Hoverstadt In this session, we will introduce "Patterns of Strategy" – a radically innovative approach to strategy formulation and execution that models the strategic fit between the organisation and its environment and how emergent strategy is shaped by strategic relationships with other actors. We will share our experience of using the approach with over 70 client organisations in a wide range of sectors.	**Tomorrow's status update today – planning your PMO's route to insightful analytics** Douglas Elliott & Pip Peel The value analytic tools offer is potentially huge. But for most organisations having the standardised data, tools and capability to use some of these tools is at best a 2 year journey. In this session P2 Consulting will walk you through the stages of that data maturity journey and show you how they build and drive that journey to help your organisation achieve tomorrow's statuses today.

15.20 - 15.50	☕ Afternoon Coffee				**Exhibition Hall**

15.50 - 16.40	**Premium Suite**	**Impressive**	**Creative I**	**Creative II**	**Innovative**
Session 5	**Transforming your PMO – the Agile Way!** Adam Skinner The best PMOs are continually looking to improve the value they provide to their organisation however beyond 'manage your maturity transformation like a project' there is very little guidance to help shape and steer this activity. In this session Adam will 1. Argue that transforming a PMO heavily lends itself to a methodology based on Agile principles and; 2. Walk you through his preferred approach – with tools and templates and a deep dive into the steps and stages.	**Our Caring PMO** Carol Hindley Pastoral care is hugely important for Parliamentary Digital Service (PDS) – the IT arm of the Houses of Parliament. So much so, they have adopted CARE as one of their four core values. In this session, Carol explains how the Digital PMO fosters genuine relationships and understand their user needs. The session introduces the Team Healthcheck concept and explains how it is used as a new KPI of successful delivery. Does the PMO have a "duty of care" to its Programme and Project Managers and if so, what should that look like?	**The 6 Roles PMO Leaders Need to Play to Navigate Uncertain Waters** Bekka Prideaux Your team and the teams you work with will look to you to lead them through the uncertainty, and this can really put your leadership skills to the test. Knowing where to focus your energies can really help you, your stakeholders (who are facing the same challenges) and your teams not just survive but deliver great results. In this session, we will review the 6 roles a leader needs to play and how they should play them as they balance delivering right now and planning for the unknown.	**Delivering the Leeds City Region £200m Per Annum Portfolio – Digital Transformation for Governance and Collaboration** Gero Renker & Craig Taylor This session explores the evolution of the West Yorkshire Combined Authority PMO, using Microsoft cloud technology to transform inefficient, manual processes and deliver: Enhanced collaboration across the network of partner organisations. Find out how the CA approached its transformation challenges.	**A Career in PMOs to Executive Management- MSc and DBA (Doctorate) in PMOs: The Missing Link** Dr Robert Joslin The qualifications of PMO team members and PMO managers also varies from PMO to PMO, but what is consistent is lack of senior executives that came from PMO backgrounds. This presentation shows the importance of making PMOs a profession and couple this with a graduate education in the field of PMOs will increase the opportunities of PMO professionals being the next generation C level.

16.40 - 17.40	**Closing Keynote** **Ralf Finchett** — PMO 3.0 – Digital PMO: Complexities, Customers, Canines and Bi-lingual Chickens We know the change environments we work in are getting increasingly complex and fast-paced, we hear it all the time but what is the PMO supposed to make of that, and more crucially, what should we be doing? We understand that digital is all the rage but isn't that for all the smaller start-ups and trendy Silicon Valley hotshots? If we ignore it, is the PMO heading towards extinction? If we want to embrace it, where do we even start? In this closing keynote, Ralf who started @PMOPlanet over ten years ago, Chief Agile Pragmatist and PMO Legend shares his PMO Digital Transformation war stories, wounds, scars, bruises and crashed spreadsheets!!! You'll leave the session with the answer to the question; Evolve or Die and on a lighter note, what are the minimum viable services any Digital PMO should be offering today?				**Premium Suite**

18:00 - Till Late	Join us in the Rack and Tenter for some post conference drinks and networking		Sponsored by - ⊙ consio		Rack and Tenter

Membership

You spoke, we listened...

It was important to us that we listened to the feedback from those that took part in our Member Survey at the beginning of this year. We've slashed prices and have put more focus on the benefits we will be delivering to you as a community.

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- John Williams CEO, Agile Business Consortium

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PMO like a Start-Up!

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I was asked recently to talk about how to generate energy and excitement in a Programme Management Office (PMO). Now, as a PMO junky, nothing gets me more excited than discussing report visualisation and control automation but I'm very aware I'm in the minority. So, I started to ponder the many environments I've worked in and it occurred to me that the most energetic and excitable organisations I know are digital start-ups. But, what is it that makes them the energiser bunnies of the organisational world and how can we use these learnings to get our PMOs bouncing with the same energy!

Here are 5 principles to help us 'PMO like a Start-Up':

1) **Vision, mission, passion –** no-one quits their job and sets-up shop in a cupboard-sized office above a chip-shop in Shoreditch without a crystal-clear vision and a passion to deliver it. That vision might be a simple service or a complex app they know can disrupt the market – either way they have a mission, they believe in it and it keeps them warm and motivated through those back-breaking early stages of setting up a business. *What problems does your PMO solve? Are you passionate about it?*

2) **A sense of danger –** as energising as a burning passion is, equally energising is the knowledge of how close to failure you are. Every client matters, every sale keeps the lights on and every hour spent is critical to the success of the organisation. That knowledge keeps the entrepreneur hungry, energised and focused on constantly delivering benefit. *Does your PMO need to please to stay funded? Do people care if you're good or bad? Whose opinions matter to your survival?*

3) **Customer obsession –** The successful start-up is obsessed with who their customer is and what value means to that customer. This can be 5 clients who provide 95% of the business or a niche segment ('hipsters in Clapham who don't have time to groom their moustaches' was one memorable customer group definition I came across). Whoever the customer is; they know them, they dedicate precious resource to discover what that group considers useful enough to pay for and, critically, they use that information to shape their product. *Who are your customers in the PMO, what do they 'buy' off you and how well does your service match their needs? Could you define your top 5 customers' 'Success Measures'?*

4) **The next big thing –** For the start-up, innovation and continuous improvement isn't just a 'workstream of activity' – it's culturally hard-wired into everything. It is a hobby and a critical way of squeezing out every last drop of competitive advantage with limited resources. Digital start-ups constantly explore the art of the possible in their field and related fields. They have both a curiosity for the new and a willingness to 'tinker' to see how new technologies and applications can be 'skunk-worked' into their products to give the customer something new and valuable. *What's the next innovation in your PMO that could blow your customers' socks off?*

5) **Real world tinkering –** Nothing makes the digital start-up happier than seeing their products being used – warts and all. Nothing gives you a more immediate understanding of both the value of your service – and where it needs to be improved – than watching it being used live! *How do you find opportunities to watch your data and outputs used live? Do you actively ask your customers to identify what works and what doesn't with your product?*

So there you have my top five tips for energising the PMO: Vision and passion, a sense of danger, customer obsession, excitement for the new and continuously testing and challenging your outputs with your customers. Finally, when successful, grab every opportunity to shout about it from the rooftops – drumming up positive vibes and more business on the way!

Written by Adam Skinner, Director, P2 Consulting

Don't miss Adam's session 'Transforming your PMO – the Agile way!' which takes place at 15:50 today.

P2 Consulting at the PMO Conference

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14.35 – 15.20

Tomorrow's status update today – planning your PMO's route to insightful analytics

Pip Peel, CEO and Douglas Elliott, COO, P2 Consulting

Analytics and AI are hot topics in the world of Project Management and PMOs – and the value they potentially offer is huge. But for most organisations having the standardised data, tools and capability to use some of these tools is at best; a 2-year journey and at worst, an unachievable pipedream. But it doesn't have to be.

P2 Consulting works with a range of organisations to map out their analytics journey to help them understand both how to improve their data maturity and what analytics can be applied at each maturity level. We will walk you through the stages of that data maturity journey and show you how you can build and drive that journey to help your organisation achieve tomorrow's statuses today.

15.50 – 16.40

Transforming your PMO – the Agile way!

Adam Skinner, Director, P2 Consulting

The best PMOs are continually looking to improve the value they provide to their organisation however beyond 'manage your maturity transformation like a project' there is very little guidance to help shape and steer this activity. In this session Adam will:

- Argue that transforming a PMO heavily lends itself to a methodology based on Agile principles and;

- Walks you through his preferred approach – with worked examples, tools and templates and a deep dive into the steps and stages.

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VISIT US ON STAND 7

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Graham Pink, CEO
Guest speaker
11:30am

Productivity, Impact and Understanding in a Hybrid Methods World

Graham Pink

It is common for different project methodologies to exist in organisations and the PMO challenge for such hybrid methods is providing a consistent view of progress and productivity across their portfolio. Communicating, solving problems, resolving conflicts, managing consequences, budgets and resources are still needed whatever the development process or flavour of Framework.

The drive to unify behind a common framework is growing. The PMO's drive for productivity means it should support development methods that are most efficient for the activities. Provided that the PMO can view all projects key information in one system, it need not worry about the individual methods. That is not to say that a free-for-all is desirable; but to recognise that change is disruptive and doing everything the same way is not necessarily the optimum. The PMO world will always be messy.

The first step is to bring all project information into one place. This does not require enforcing a single methodology or framework, but rather allowing information to be extricated from these disparate systems into a common oversight environment. This information accretion should be inclusive allowing those running with no apparent system a home too. Now the PMO can start its analysis of the fundamentals of the projects or services: how these activities consume time, money, people to deliver its goals, how those goals are evolving, what are the risks and opportunities?

The PMO becomes the universal translator for the organisation converting the successes of the development teams into meaningful progress for the executives, and conversely explains the strategy into manageable tactical goals and operational actions. Additionally it supervises risks and opportunities, advising where to mitigate and proposing alternative scenarios when issues arise. It can only do this with a holistic view and needs the tools to do the job. The PMO role is not, and never has been, best served by static spreadsheets and presentations, which only give the illusion of understanding and control. The excuses that there is not enough data or this is our traditional way of working is no longer acceptable to modern managers and executives who are embracing the digital world.

PMOs need modern efficient dynamic tools, that can make sense of a hybrid world. Whether this world is moving from waterfall to Lean/Agile, or is transitioning between Agile frameworks, there will always be a proportion that live outside of these, that need to be included too.

In addition a key role of PMOs is to show that this development work results in some benefit, and that benefit too follows its plan. The benefit may be financial or any tangible or intangible target, whatever is important to the organisation. In tracking how benefit is delivered the organisation can ultimately improve its performance.

Conclusion

The PMO function has a key role in any organisation to maximise impact and make best use of resources to deliver the strategic goals, whether this is in a product company, service industry or local government. Communication is key to this role both as translator and disseminator, and this becomes more important when new development processes such as Agile are introduced. Managers and executives still need to understand progress, cost and productivity and the PMO can benefit from using Orbitil to provide comparable measures across Agile and non-Agile work for your business. Visit Stand 7 to learn more.

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The Ninth Wave / SmartCore Story

Jon Lewis, Director, Ninth Wave

Ninth Wave was founded in 1995 by a group of ex-KPMG consultants. We specialised in working with clients and helping them to deliver business change and large IT projects and programmes.

Like many project managers at that time (and now, more than twenty years later) we created our own spreadsheets and small databases to help manage tasks and reporting.

Recreating these tools to meet each customer's specific needs proved a time consuming process. As we couldn't find a single technology solution that would do the job well we decided to build our own.

Our first product, Project Assistant Toolkit (PAT) was launched in 2001. It was one of the first web-based configurable PPM solutions. Over time our business was transformed from management consulting to the provision of project portfolio management software services.

Since 2001 both the company and product have grown and evolved significantly. Our private cloud SaaS solution was launched in 2006 and the product was rebranded as SmartCore in 2009.

SmartCore is now used for a wide range of applications, including programme, portfolio, project, risk, estimation, resource, time, performance, change and document management.

For over 20 years we have seen PPM vendors come and go. Ninth Wave remains one of a very small number of UK-based, home-grown, PPM software providers.

Our customers include BT/ EE, KBR, Lloyds Banking Group, Phoenix Group, LCH Clearnet, RSSB, Tokio Marine Kiln and THALES.

You can find out more about SmartCore and PPM tool implementation from Jon and his Ninth Wave colleagues at the PMO Conference 2019 on Thursday 13th June.

Antura Projects PPM Tool

Complete Project Portfolio and Resource Management Software.
Trusted by over 200,000 users worldwide.

Complete and flexible

Easy to use

Safe and secure

20 years of experience

Come visit our booth at
the PMO Conference!

What some of our customers say

"With Antura Projects we have got
the best possible solution to structure
and harmonize projects worldwide."

"Antura Projects turned out to be
an excellent solution. The system is
firmly based in reality and has been
developed by the people who actually
run the projects."

"Clearly better than the tools we used previously!"

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antura.com

TRANSFORMING MODERN WORKPLACE COLLABORATION

Project tools that are:

• Simple

• Flexible

• Powerful

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CPS is an award-winning service provider and recognised by Microsoft as the leading UK partner for Project Online - Microsoft Partner of the Year for Project Portfolio Management 2016 and 2018.

Our talented team specialise in delivering innovative Microsoft technology solutions to help businesses on their journey to digital transformation. With over 25 years of expertise with Microsoft technologies, we help customer understand their opportunities and deliver successful outcomes with measurable benefits, using structured adoption processes (Prosci™) to embed change and support success.

Our experience enables us to provide extensive knowledge of the benefits of structured project and resource management, supported by tools including :-

Microsoft Project Online | Office 365 Planner | Teams | Azure Boards | JIRA

This is Modern Work Management – enabling teams to collaborate effectively.

South Gloucestershire Council wanted to increase the capacity of its Environment & Community Services Project Managers by eliminating manual processes and giving its teams more time to play to their strengths. Using Project Online, the council has achieved complete visibility of its project portfolio, resulting in improved strategic decision-making and faster issue resolution.

"CPS has given us a high-quality solution with excellent support. Their flexibility and the fact they listened and responded to our specific needs has ensured this project's success."

Megan Wakely – Project Manager

To find out more about how CPS can help you and your organisation visit: www.cps.co.uk

Strategy Execution

Global Project Leadership Development Solutions

Our Expertise

Strategy Execution is the global authority in project leadership with over 35 years of experience equipping learners with the complete package of technical and leadership skills to succeed in any context.

STRATEGY
Aligning & Executing Strategy

- Strategy Alignment
- Business Acumen
- Business Context

WORK
Getting Work Done

- Process Expertise
- Workflow Management
- Innovation

SELF
Improving Yourself

- Critical Thinking & Problem Solving
- Adaptive Mindset
- Executive Presence

PEOPLE
Building & Nurturing Relationships

- Relationships
- Influencing
- Team Leadership

Our Core Training

- Adaptive Leadership
- Lean and Agile
- Business Analysis
- Portfolio, Programme, and Project Execution

Our Classroom Settings

- On-site Training
- Public Classroom
- Virtual Instructor-Led
- Self-guided eLearning

Our Training Impact

Of over 82,000 course evaluations:

- 90% found their training a worthwhile investment for their career development
- 88% said that Strategy Execution would help them be more effective on the job

Why Learn with Strategy Execution?

Decades of Experience

Top University Partners

Strong Global Presence

Convenient and Accessible

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STRATEGY EXECUTION™

Five Tips for Successful User Adoption of PPM Tools

Most PMOs that describe their project organisation as immature can make a step change just by providing every-one with a single PPM platform to collaborate, collect project data and allow instant reporting. Success means consistent user adoption, here are some tips:

1. Start simply, then build up	Avoid automation and complex integration to begin with, accept that some processes remain manual. Don't add a bunch of new processes just because the tool supports them. Do it later when the platform is embedded.
2. Apply governance via the tool	The tool lets you identify non-compliant projects (plan not tracked, status report out of date, risk not updated etc.). Use this to your best advantage and users will soon learn that you are serious about rigorous process.
3. Maintain team skills	Build your own knowledge base, mentor users, keep investing in training – everyone needs to be a confident system user.
4. Deploy great reporting	The way to win hearts and minds. People will be willing to maintain data if they can see that it is used and delivers benefit. Great dashboards engage senior stakeholders and can seriously enhance the reputation of your PMO.
5. Never let up	Be prepared to invest ongoing PMO effort in owning and administering the tool. Tweak and enhance, react to user feedback and adjust for your changing processes. It's worth it!

These points merit detailed conversations in the context of your own PMO – we look forward to having those with you!
Gero Renker
Director, Program Framework

Sciforma

7 ONGOING CHALLENGES FOR THE PMO
(and how to overcome them)

Stop by our Sciforma BOOTH 14 to get your copy of our PMO e-Book and win a pair of Beats Headphones

Sciforma is an award-winning provider of portfolio and project management software. Over 3,000 customers and 300,000 users in all industries around the world use Sciforma to achieve profitable growth and strategic objectives through more efficient and effective management of project resources.

Easy-to-use   **Robust**   **Functionally Scalable**   **Fast to Implement**

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Planisware

PROJECT PORTFOLIO SOLUTIONS FOR NPD, ENGINEERING AND IT

Changing markets. Teams around the world. Pressure to do more with less. These are just a few challenges plaguing fast-moving companies.

Nowadays, you need to out-perform and out-produce the competition in order to reach ambitious growth goals. And it's important to get teams across the company on the same page in order to adapt nimbly to changing conditions.

Designed to help organisations translate strategy to execution, Planisware solutions provide the transparent platform, structured workflows, and a collaborative, integrated environment needed to strengthen cross-company communication and improve organisational agility.

With Planisware software solutions, you can:

Manage your full portfolio of programs, projects, resources, and costs in a single integrated solution.

Bring visibility to teams involved in concurrent work, across multiple functions, sites, and countries.

Provide decision support with analytics, what-if analyses, and built-in workflow support, and also collect lessons learned to improve future processes.

Implement best practices across teams from tens to tens of thousands of users.

By integrating planning, people, and processes on a single platform, we help business leaders make data-informed decisions to increase portfolio value, reduce operational inefficiencies, and improve your return on investment.

To discover more about Planisware solutions, speak to our experts on **Stand 4** or visit **planisware.com**

Gartner

MeetingQuality AI quantifies the pulse of the project providing leaders with the insights they need to deliver success

MeetingQuality
Meetings With Meaning

As a PMO Leader you are focused on delivering the very best support you can. MeetingQuality allows you to capture, analyse and act on new behavioural data. This allows you to better support business and delivery leaders to improve performance. Questions that previously could not be comprehensively, easily or regularly answered by the whole team and stakeholders are now possible:

- Do you believe we are going to be successful?
- Are people contributing positively to the success of the project?
- Are we maximising the value when team(s) meet and collaborate?

This is possible using our innovative 45 second digital data capture method and subsequent reporting and discussion with one of our Partners. Examples of the visual reporting are included below.

At the Conference we are launching the MQProfile - a simple and quick diagnostic that allows people to identify their communication and engagement style. This provides individuals, teams and organisations with new and valuable behavioural insights. The MQProfile further enhances the MeetingQuality reporting and allows a deeper interpretation of the data. The MQProfile has been developed with Team Animation, experts in the leadership and cultural aspects of project delivery. Come to Stand 9 to discuss how MeetingQuality can help you to further enhance the services you offer as a PMO.

Engage, identify and act on stakeholder emotions identified using AI.

Map relationships and maximise team member contribution.

Predict and influence project success.
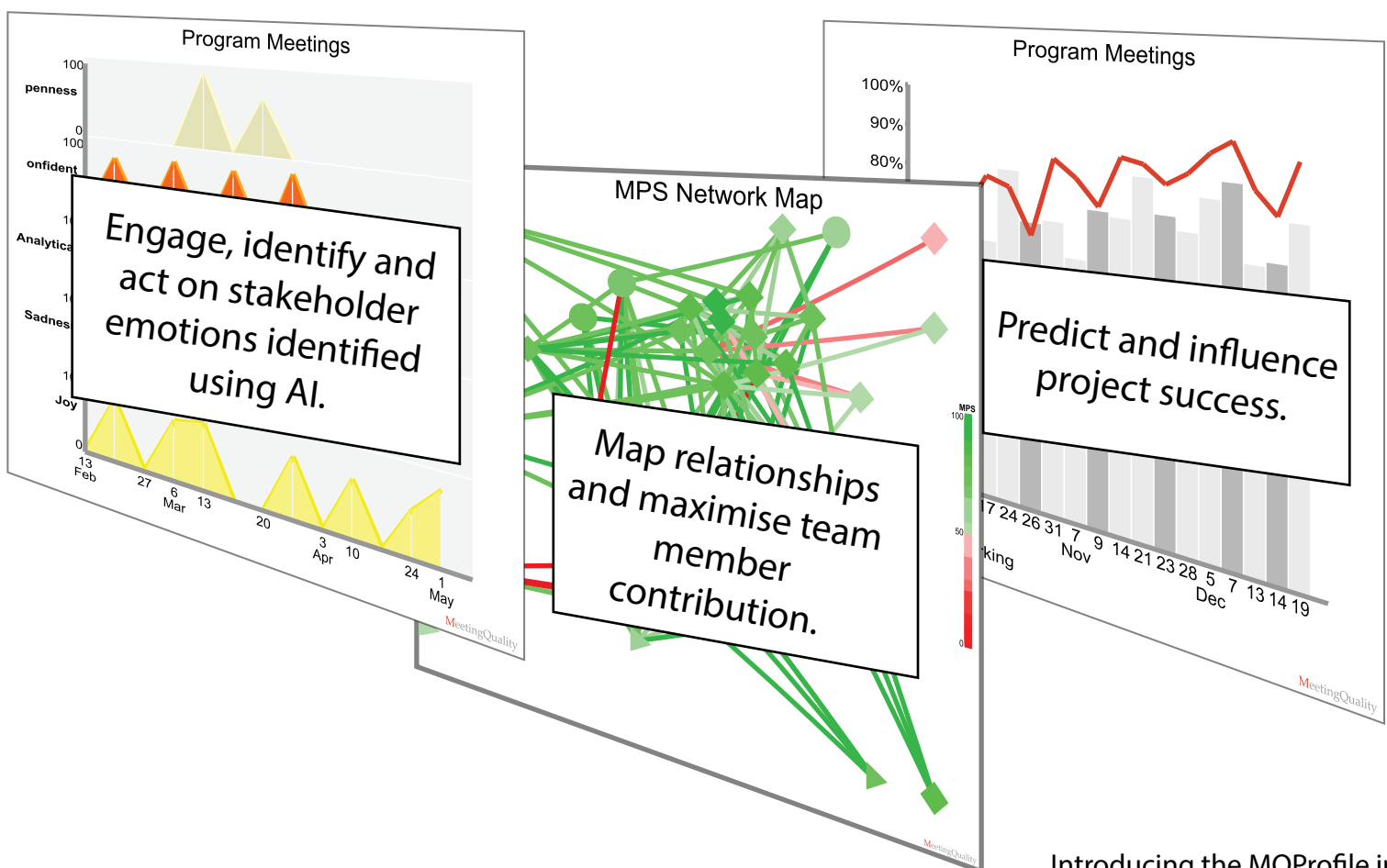
Introducing the MQProfile in partnership with

team animation
energising project organisations

MeetingQuality - 130 meeting types - 3 languages - supported in 7 countries

consio

Autonomous Project Life-cycle Management Platform

Problem

Lost efficiency, Low Quality, Budget Overruns has become a norm in the industry of creation.

70% of govt. construction projects in UK were delivered late

Solution

A connected, intelligent & data driven collaboration platform

Collaboration
Seamless collaboration between various teams from all project stages

Integration
Integrate with creation and management tools to automate tasks & activities

Governance
Improve governance and quality controls with pre-set standards & templates

Intelligence
Enhance decision making with intelligence from advanced data analytics

Key Features & Integrations

- Process Management
- Task Management
- Data Management
- Robotic Process Automation
- Predictive Analytics
- Analytics
- Virtual Assistance
- Push Notifications
- Automated Training

Industries

Consio is a versatile and flexible platform catering to various sectors;

Construction   Infrastructure   Manufacturing   Automobile   Retail & Logistics

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SaaS

Access Consio as a service and manage projects on the cloud from anywhere on desktops as well as mobile devices

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As Vice President of Sales at KeyedIn Solutions, I am delighted that my team and I have the opportunity to exhibit at the 2019 PMO Conference. This is our third appearance at the show, so please make sure you come and see us to find out how we can help take your PMO to the next level with our simple, persona-based, strategy-led PPM solution for project, programme and portfolio leaders.

Whatever size your business, however many projects you are delivering, KeyedIn Projects can help you increase the chances of success, reduce and manage risk across the entire project portfolio and keep costs under close control.

It works across the entire project lifecycle, helping you to select and prioritise projects across the entire organisation based on your resource capability and financial constraints. This results in enhanced reporting, increased responsiveness and a richer understanding of the potential consequences of every change in project scope.

With deep industry experience, our solution and knowledge are a winning combination that delivers long term, profitable relationships for our customers and partners. We pride ourselves on being a genuine, transparent group of professionals wanting to build and support you through the process of finding the right solution that is suitable for your needs, so come and see me, Clayton and Henry on stand 6 for a quick demonstration and a free gift to take home with you!

(Jamie Taylor – VP of Sales, KeyedIn Projects)

Whether managing a portfolio of projects, engagements, or applications, amplify your business with Changepoint.

daptiv

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Management
(PPM)**

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Automation
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**Enterprise Portfolio
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Changepoint is a leading provider of comprehensive portfolio solutions for projects, applications, and engagements.

**With the visibility and control that Changepoint solutions provide,
smarter decisions are easier to make, innovation is accelerated, and businesses are
equipped to adapt to today's changing landscape.**

Portfolio Planning
Optimised

Plan the most successful Portfolio of Projects possible

aangine
Continuous Planning Engine. Automated.

**Come & See Us
At Stand #18**

A Visionary **Approach...**

Disrupting the traditional bottom-up approach, Aangine allows you to model your resource capacity starting from the top.

As needed and always missing in other approaches to capacity planning, with Aangine you can accommodate your hiring plans, ramp-up time for new hires and expected seasonal decreases in effectiveness.

Benefits

- Eliminate budget waste by up to 9%.
- Deliver 50% more projects on time.
- Reduce the amount of errors in the plan with top-down iterative planning.
- Shorten planning time from days and weeks, to minutes.
- Gain new capabilities, answer What-If questions, plan continuously.
- Optimise your Portfolio based on new insights.

Introducing **Aangine**

The easy to use solution, with powerful AI-driven algorithms, that allows you to plan your Portfolio of projects immediately, interactively and at the touch of a button.

Whether you have previously invested in Project Management tools, PPM tools or simply use Excel, Aangine can transform your Portfolio planning.

Start executing your portfolio with a better plan in hand, and deliver up to 50% more projects on time...

Easily compare plans with credible, reliable information and choose the best plan; A plan in which everyone is confident that it can be delivered.

Waterfall, Agile and Hybrid, regardless of how the project is delivered, build your portfolio.

Reducing wasted resources and budget, to enable you to deliver more.

Shorten your planning cycle from days and weeks, to minutes...

Planning your portfolio with automation allows you to plan continuously, reacting more easily to change.

Unique Requirements?
If you have your own special approach to planning, Aangine can be easily tailored to meet your needs

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