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Conferences

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Welcome to The PMO Conference 2018

Welcome to the fourth PMO Conference; the one day of the year when you can guarantee you'll learn something new about your profession; meet a few people who inspire you; welcome new connections to your network and hit the end of the day, exhausted yet energised for another day, making a difference for your organisations through the PMO.

The role of PMO and the people who work within them continue to drive the agenda for the conference. The role has such breadth and depth, so many challenges and much potential and opportunity to mine. As organisations are continually faced with the need to adapt, strive and survive - project management needs the PMO alongside it - to support, enable, challenge, improve and be an exemplar.

The PMO has the potential to be a supporting entity to projects to taking a seat at the board level - and everything in-between. It is these remits that drives the special collection of curated sessions at the PMO Conference . The conference is designed to take your thinking to unexpected places; to spark your ideas; to challenge, stimulate debate and work with the recognition that there is no right way to work in; manage and lead PMOs - it's very much a continual work in progress.

Today's conference includes a new stream - for those PMOs who are looking to technology as a key enabler. Take a look at the digital stream in the aptly name "Innovative" room.

We're also moving with the times - and listening to your feedback - and have introduced the app to help plan your day and connect with your likeminded peers.

We've also extended the day for those of you who enjoy the networking and social side, please join us for the after conference get-together, more details in the app.

*Best Regards,
Lindsay Scott*

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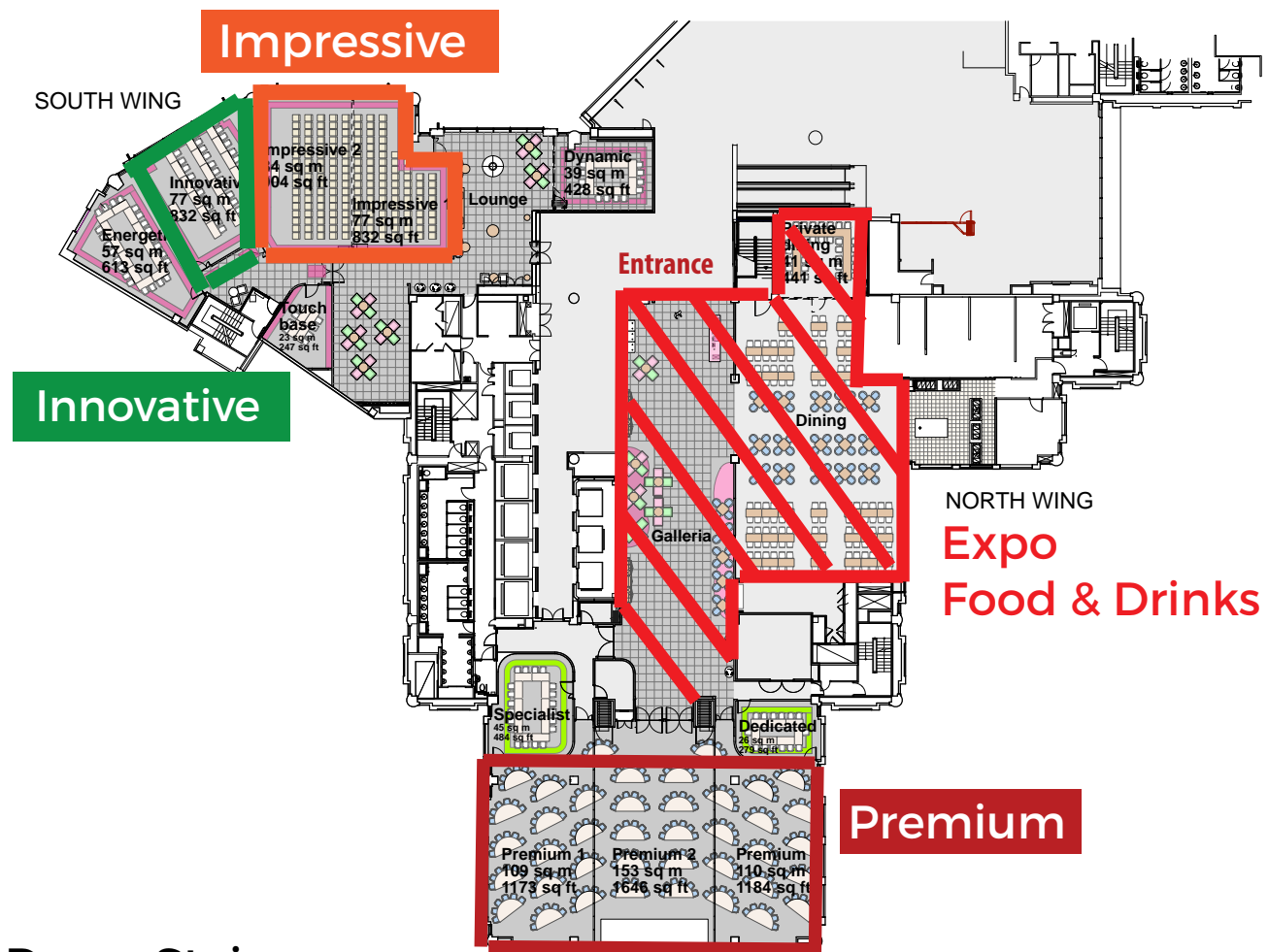
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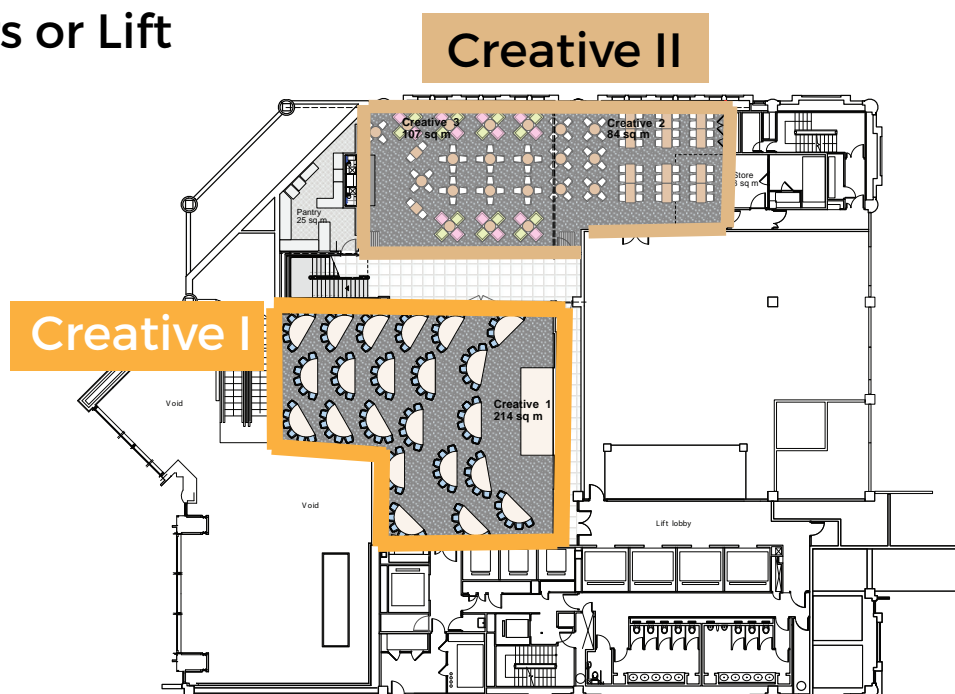
See the Full Agenda &
Speaker Line Up

PMO
Conference
London
2018

The PMO Conference // Room Locations



Down Stairs
via Stairs or Lift



The PMO Conference 2018 // Programme at a Glance





08.00 - 09.00	Registration and Coffee				Exhibition Hall
09.00 - 10.00	Opening Keynote Jack S. Duggal	Next-Generation PMO: The Future of the PMO in a DANCE World			Premium Suite
10.05 - 11.00	Premium Suite	Impressive	Creative I	Creative II	Innovative
Session 1	The PMO Lifecycle Bill Dow	The Mindless PMO Coach Sarah Shard	PMO: A Strategic Partner Susie Palmer-Trew	Governance, Agile and the PMO Barbara Roberts	PMO and Project Delivery C. Ward & G. Renker
11.00 - 11.30	Morning Coffee				Exhibition Hall
11.30 - 12.30	Premium Suite	Impressive	Creative I	Creative II	Innovative
Session 2	Transforming from a Projects-Driven to Goals-Driven Portfolio Chris Potts	The PMO Tracking Benefit Delivery Alex Clark	Selling Your PMO to Internal Stakeholders Neil Shorney	PMO 3.0 – The Digital PMO Ralf Finchett	Agile into the Portfolio Mix Graham Pink
12.30 - 13.30	Lunch				Exhibition Hall
13.30 - 14.30	Keynote Lori Silverman	Giving Data a Voice: Transforming Data into Actionable Insight Through Story			Premium Suite
14.35 - 15.20	Premium Suite	Impressive	Creative I	Creative II	Innovative
Session 4	Is it Time for PMOs to Admit Defeat -Lessons Learned Processes? Martin Paver	The Lean-Agile PMO in Action Lenka Wallace	Developing PMO Servant Leaders Richard Hendrickse	Your New PMO Team Member, a Machine Learning Bot Jordan Cram	Improve Your Organisational Project Management Maturity Guy Jelley
15.20 - 15.50	Afternoon Coffee				Exhibition Hall
15.50 - 16.40	Premium Suite	Impressive	Creative I	Creative II	Innovative
Session 5	The PMO Competency Framework Eileen Roden & Angelina Rizza	PMO Career Advice From a Natural Born Planner Sunchana Johnston	Will the PMO Survive and Thrive in an Agile World? Henny Portman	Change Management and the PMO Deanne Earle & Francesca Valli	Innovators and Digital Transformation Christopher Pond
16.45 - 17.45	Closing Keynote Geoff Crane	You Are Captain of Your Own Ship			Premium Suite
17.45 - 17.50	Closing Words				Premium Suite

PMO Conference 2018 \ \ Morning

Detailed Agenda
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09.00 - 10.00	<div>  Opening Keynote Jack S. Duggal </div> Next-Generation PMO: The Future of the PMO in a DANCE World					Premium Suite
	<p>Is your PMO ready to DANCE? Are you geared to deal with the reality of today's DANCE [Dynamic Ambiguous Nonlinear Complex Emergent] business and project environment? Is your PMO stuck in 19th & 20th Century mindset? Is it perceived as the blocker, or enabler of agility and innovation? Find out how to remain relevant in the midst of turbulence and disruption. Learn to provide value and impact, and create viral customers and happy stakeholders. This engaging keynote will shift your perspective and provide new insights to take your PMO to the next level.</p>					
10.05 - 11.00	Premium Suite	Impressive	Creative I	Creative II	Innovative	
Session 1	The PMO Lifecycle – The Balanced PMO – Using Maturity Models and Dashboards to Track and Report Strategic and Project Value Bill Dow <p>Looking to achieve a balanced PMO? In this presentation, you will learn how to use maturity models and dashboards to track and report strategic and projected value. Come join us as Bill talks about the current project trade-off matrix, develops PMO maturity models, and then finished off with PMO Dashboards and reporting.</p>	The Mindless PMO Coach Sarah Shard <p>In project management and more specifically PMO we don't often associate our role with coaching which is such an untapped opportunity.</p> <p>In this presentation we will explore the coaching in its simplest form. By understanding what coaching is (and isn't) we can delve deeper to recognise and appreciate where as PMO leaders we can really have an impact on not only ourselves but our project teams.</p>	PMO: A Strategic Partner (in Crime) Susie Palmer-Trew <p>Susie is the Head of PMO and Change at the Open University and recent winner of the PMO of the Year from the Association for Project Management.</p> <p>The session will explore how the OU PMO chose to act as a catalyst for change, their role in using change management as an essential component to project and PMO success, and how they actively challenged blocking behaviours.</p>	Governance, Agile and the PMO – Building a Relationship that Works Barbara Roberts <p>This session kicks off with the basic positioning of PMOs and Agile projects, then exploring how "Governance" "Agile" and "PMO" can combine to work effectively together in a world where Agile is becoming the "norm".</p> <p>Barbara will talk about how to set things up from the start for an effective working relationship between the PMO and the Agile teams based on some real-life examples.</p>	PMO and Project Delivery Transformation with Microsoft Project Online Chris Ward & Gero Renker <p>Find out how the Nottingham Trent University PMO has transformed ICT project delivery. The PMO recognized typical challenges but within a year of implementing Project Online with Power BI coupled with process review, governance and focus on user adoption the department is fundamentally transformed.</p>	
11.00 - 11.30	 Morning Coffee					Exhibition Hall
11.30 - 12.30	Premium Suite	Impressive	Creative I	Creative II	Innovative	
Session 2	Transforming from a Projects-Driven to Goals-Driven Portfolio Chris Potts <p>Organisations that excel at investing in change use a goals-driven portfolio. They prioritise their goals, invest more in their priority goals, and choose projects that can achieve those priorities as efficiently as possible. In this presentation Chris will use the Four Generations of Change Portfolio to highlight the essential differences between a projects-driven and goals-driven portfolio. He will explain how the value of Portfolio Managers multiplies with each transformation from one generation to the next.</p>	Broadchurch or Death in Paradise? The PMO Tracking Benefit Delivery Alex Clark <p>Agile projects are predicated around satisfying "...the customer through early and continuous delivery of valuable software". This means that instead of the traditional approach of delivering benefit at the end of a project, benefit (value) is delivered regularly throughout the project. This session looks at what that means for PMO teams who are tracking benefit delivery.</p>	Selling Your PMO to Internal Stakeholders Neil Shorney <p>As organisations consider the success, or lack of success, of their projects, individuals within the organisation get together to begin to solve the problem, and as we know, it's often in these tougher times that the idea of implementing a PMO is born. Early on, there's often good buy-in from stakeholders across the organisation. However, when the scale of the effort and the costs become apparent, previously-supportive stakeholders can become unsure of the value, and the idea of actually creating a fully-functioning PMO can fall flat.</p>	PMO 3.0 - The Digital PMO Ralf Finchett <p>The PMO has to evolve as we enter an ongoing age of delivering Digital. What is Digital? And why is it delivered so differently to traditional project approaches? The Digital PMO has to 'think differently' and more importantly act differently whilst maintaining some of the core attributes associated with the value of traditional PMO's. The Digital PMO supports Digital Transformation in understanding the environment and creating the right mix of teams, governance and process across both Agile and Waterfall approaches.</p>	Agile into the Portfolio Mix. The End of Clarity? Graham Pink <p>Orbitil's Crystal Orb (xOrb) cloud platform derives intelligence from project data, complementing your existing systems and assists PMOs with instant views and analysis of the state and potential of their portfolios. Two guests explain the benefits they experience from using xOrb's mainstream component, Project Orb, for conventional projects.</p> <p>This session will describe the journey, the benefits achieved and how the PMO will use the momentum gained to achieve even greater things.</p>	

PMO Conference 2018 \ \ Afternoon

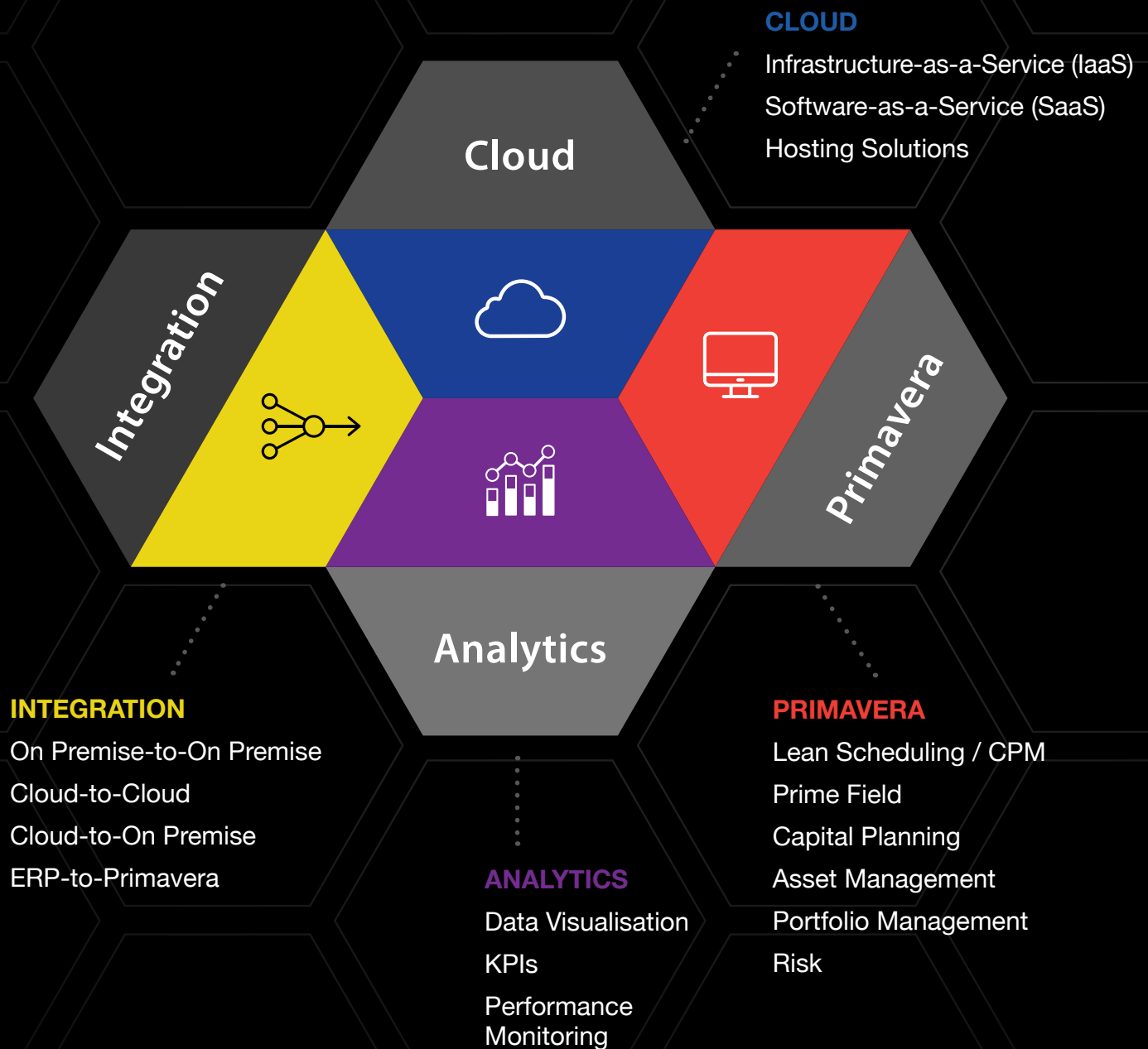
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13.30 - 14.30	Keynote Lori Silverman Giving Data a Voice: Transforming Data into Actionable Insight Through Story <p>Need to effectively communicate a data-driven business case? Keep people energized and engaged while sharing a bunch of numbers? Are you trying to transform a pile of statistical information into something that's meaningful and gets people to do something different or make a decision? It's not enough to wrap graphics and fancy visualizations around data and deliver them in a slick package. All data has a voice. How do you get it to speak? First, you need to extrapolate meaning from it, and then you must transform this meaning — these insights — into compelling stories that moves people to shift their thinking or change their behavior. Learn what's needed to storify data and information to more quickly get your point across — and spark action.</p>				Premium Suite
14.35 - 15.20	Premium Suite	Impressive	Creative I	Creative II	Innovative
Session 4	Is it Time for PMOs to Admit Defeat with Lessons Learned Processes? Martin Paver <p>Or is there another solution? Organisations struggle to capture and apply the lessons learned from project delivery. It remains a wicked problem for our profession, yet it holds the key to a step change in project delivery productivity. Having collated over 15,000 lessons learned Martin asks Are we approaching the point where we abandon conventional approaches because they are failing to deliver quantifiable results?</p>	The Lean-Agile PMO in Action Lenka Wallace <p>As organisations make greater use of agile project management, the PMO often asks how can it manage both agile and traditional projects. What are the processes and what is the data required? The Lean-Agile PMO was born to fill this need. It is PMO with a new emphasis; focussing on making all projects go faster and deliver more securely. This interactive session will give practical illustrations of a Lean-Agile PMO in action.</p>	Developing PMO Servant Leaders Richard Hendrickse <p>The level of understanding of servant leadership remains low and needs to be raised if the PMO are going to gain real value from it. Many PMO already operate as servant leaders but are often focusing on the servant element rather than the leadership role. In this session Richard shares his insights into how PMO practitioners can utilise servant leadership skills, behaviours and characteristics to increase their own performance as well as that of their organisation.</p>	Your New PMO Team Member, a Machine Learning Bot Jordan Cram <p>Technology in projects has not delivered on its early promise of transformation and increased productivity but emerging technologies - AI, Machine Learning, along with open source solutions, blockchain and smart contracts - may hold the key. In this session explore Emerging Technologies, the impact on organisational design, why trust and transparency will become enablers, and why individuals will lead this transformation.</p>	How to Implement PPM Technology to Improve Your Organisational Project Management Maturity Guy Jelley <p>The reality is that it's not the technology alone that adds value to the organisation but rather the improved project management maturity it brings that adds the value. Join Guy Jelley as he tackles this difficult task of tailoring your PPM technology implementation journey to suit your organisation's maturity level.</p>
15.20 - 15.50	Afternoon Coffee				Exhibition Hall
15.50 - 16.40	Premium Suite	Impressive	Creative I	Creative II	Innovative
Session 5	The PMO Competency Framework Angelina Rizza and Eileen Roden <p>This session introduces the new PMO Competency Framework and is the only Competency Assessment Framework to focus specifically on the PMO as a profession and has also been developed by the profession. Discover how this has provided rich data and also interesting challenges for the project from Angelina and allow Eileen to share the foundations of YOUR competency framework.</p>	PMO Career Advice From a Natural Born Planner Sunchana Johnston <p>Full of humour, honest advice and empathy, Sunchana describes her own journey from an unhappy employee to a successful freelance PMO Consultant. Based on first-hand experiences post voluntary redundancy, this is a story of transformation and discovery of what is important, of finding the real confidence, of winning the first contract, of inspiring others and of making contracting sustainable.</p>	Will the PMO Survive and Thrive in an Agile World? Henny Portman <p>As organisations consider introducing a more agile way of working in project delivery, what does that mean for the traditional PMO? Henny uncovers the transitional steps an organisation takes to agility and where the PMO fits into that. Starting with the traditional project setup using a permanent PMO (portfolio level) and a temporary PMO (project level) he explores the first steps with the introduction of agile teams and what that means for the project manager and PMO.</p>	Strategies and Practices for Change and Transformation: How the PMO Can Play a Pivotal Supporting Role Deanne Earle and Francesca Valli <p>We believe the PMO is not only perfectly placed to support change but can help lead the way. Because, when the PMO understands the science behind change management and can recognise when it's needed, it can 'plug in' sound change strategies, practices and thinking at the heart of every project and outcome delivered.</p>	Your employees are your innovators, a global home for ideas - structured, transparent, collaborative innovation Christopher Pond <p>You're running a portfolio of projects and programmes. But why and how did those projects come in to being?</p> <p>In these days of Digital Transformation, how can innovation, through incremental gains or a game changing idea, propel you to new heights?</p>
16.40 - 17.40	Closing Keynote Geoff Crane You Are Captain of Your Own Ship <p>According to Crane: "Many PMO leaders get frustrated because they find themselves constantly defending their organisation's purpose." He continues, "It's easy to forget that while PMOs perform their work using the language of science and analysis, their very existence is predicated on objectives with emotions at their core. Embracing and dissecting these emotions gives the PMO Manager tools to influence individual goals and objectives such that they align with those of the organisation." Come away with a deeper appreciation of the human elements of a PMO, as well as some tools with which to steer them. If you have ever struggled to convince stakeholders why they need your organisation, or fought to pull different business units together to work towards a common goal, you won't want to miss this keynote.</p>				Premium Suite

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Graham Pink, CEO
Guest speaker
11:30am

Productivity, Impact and Understanding in an Agile World

Graham Pink

The difficulty with new or disparate development processes is providing a consistent view of progress and productivity across the portfolio. The PMO's roles of communication, managing consequences, etc. must work with any development process and provide actionable insight to deliver strategic goals.

Agile teams offer modern development techniques, to move the business to higher productivity and efficiency. No more always-90%-complete, waiting-for-test or waiting-for-release. Fixed teams offer fixed costs. Regular releases mean fixed timescales. Progress in smaller steps means less to go wrong. The work force is integrated towards solving the whole problem, leaving fewer organisational cracks for issues to hide in. This Nirvana seems a welcome change from the overruns of classic developments.

In many cases this new Agile world creates issues for senior management and execs as the new terminology seems to obfuscate rather than explain. Releases are regular, but from the outside it is difficult to determine which new features will appear when. Requests for predictions of end points are met with comments that it is not the Agile way. Changes to specification have minimal impact as they just drop into the backlog.

However, the next release date arrives, on time, but the feature list is sadly lacking and doesn't quite fulfil expectations. Does the full-blown product marketing release go ahead or must we wait for the next release while the competition steal a march. What to do?

Here the PMO comes to the rescue, providing clear information about progress and impact of projects regardless of the development process or project type. Using Orbitil's breadth of tools the PMO can seamlessly measure Agile/Waterfall progress and translate from the various development terminology into real impacts for the business. With insight from Orbitil's suite, executives can comprehend what is really going on and make decisions in full understanding of the consequences, which the PMO can then clearly broadcast to the teams.

It would be unusual not to use some form of CAD for decisions in a development, but the bigger business decisions often rely on spreadsheets and their inherent shortcomings. Orbitil Orbs are built for business: Project Orb for portfolio management with Agile Orb adding seamless software integration.

Conclusion

The PMO function has a key role in any organisation to maximise impact and make best use of resources to deliver the strategic goals, whether this is in a product company, service industry or local government. Communication is key to this role both as translator and disseminator, and this becomes more important when new development processes such as Agile are introduced. Managers and executives still need to understand progress, cost and productivity and the PMO can benefit from using Orbitil to provide comparable measures across Agile and non-Agile work for your business. Failing fast in our predictive platform to succeed sooner in the real world.

Can PMOs be Guardians of Agility?

What place does the PMO have in an Agile organisation? Can PMOs protect process and standards whilst also being catalysts for change?

These are some of the issues that will be explored during the 2018 Agile Business Conference on 26 & 27 September in London. Join us to take part in our PMO panel discussion facilitated by Consortium Director Barbara Roberts. Our panel members include John McIntyre – Head of Projects and PMO at Ticketmaster, Jonathan Ward – Agile Coach at Beneficial Consulting and Lindsay Scott – Director at PMO

Learning. Conference delegates are also able to attend our pre-conference event at Ticketmaster on 25 September, 18:30 to 22:00. Here we will be debating the concept of 'Agile PMO' to draw out key questions for discussion the following day.

It's almost universally accepted that we need to work differently to be adaptive, responsive, and more Agile. How does this affect the role of the PMO?

During the two-day Agile Business Conference experts will look at how the context of the PMO is changing, through the lenses of people, strategy and projects.



Strategy

"It's time to optimize our economy for the human beings it's supposed to be serving."

Doug Rushkoff, Author

The traditional five-year plan is now dead in the water. Traditionally, Chief Executives have been expected to look ahead and predict what the future will bring. Now Artificial Intelligence is disrupting whole industries, Gallup is showing remote working up from 39% to 43% in just four years, and streamed data and real-time analytics are prompting ever faster decision making. How can organisations improve agility and approach development strategies in a more Agile way?

Delivery

"The future isn't a place. It's a set of tools."

David Weinberger, Author

Strategic success relies on effective delivery. Businesses need to innovate and respond to a constantly shifting environment, yet still ensure appropriate control and governance. Project, programme and portfolio management are critical skills – the essential route to making strategy reality. Agile methods such as Scrum, Lean, XP, DevOps, Kanban and AgilePM® are fast becoming the norm, and are used across the full range of business functions.

What are the latest developments, and how are practices changing? What do we need to do to ensure that PMOs stay relevant and continue to deliver the most benefit in an increasingly Agile world?

People

"Leadership is not about the next election, it's about the next generation."

Simon Sinek, Visionary Thinker.

Are traditional routes to learning fit for purpose in a world where "the things we need to know" are changing day to day, and more people are moving into careers that simply did not exist five years ago. How important are knowledge and standards, compared to the ability to collaborate, learn from others, and flex to changing circumstance?

To be a part of the
**2018 Agile Business Conference on
26 & 27 September in London** visit
agileconference.org quoting the
code **PMO2018** for a 10% discount.



26 & 27 September 2018
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Agile Business Conference 26 & 27 September 2018

Learn more about Business Agility and Agile working at the Agile Business Conference, September 26 & 27, London. The theme 'Creating Generation Agile' will explore routes to agility across three tracks; people, strategy and delivery. Organised by the Agile Business Consortium and now in its sixteenth year, the event is the world's longest running Agile conference.

Tickets available at agileconference.org

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The Agile PMO

A recent report from PMO Flashmob has revealed the following eight key areas PMO managers need to focus on for successful Agile delivery:

1. Reporting

The PMO is ideally placed to report on how Agile is working for the organisation as a delivery method.

The PMO will need to get to grips with the type of reporting, frequency, metrics as well as work with the Agile delivery teams in order to report on items such as the minimum viable product or the velocity of progress.

2. Business Case

Supporting and working with Agile as a delivery approach begins with a great business case.

Creating business cases is a notoriously difficult stage for anyone working in project delivery. The PMO can play a crucial role supporting the organisation in putting together rock solid business cases.

3. Benefits Realisation

Agile is big on benefits and value – but the process that allows businesses to know if benefits and value are being delivered needs to be well managed. The PMO is becoming more familiar with the Agile ceremonies and artifacts that point to benefits being delivered, but will have to get to grips with how benefits are measured and how they report that.

4. Value

Agile is all about delivering business value, and managers should think about whether their own PMO delivers business value. This includes how business value is measured – what are the metrics and how are the benefits realised?

5. Coaching

Coaching skills are crucial to the PMO itself, but practitioners often lack the skills to make them successful coaches.

By working alongside an Agile Coach, the PMO will increase its knowledge and understanding of how the team is working and delivering.

6. Risk Management

All projects carry some element of risk and an Agile project is no different. The PMO can make sure the team is on the right track – as well as coach them to ensure risk-management thinking is embedded in what they are doing on a day-to-day basis.

7. Finance

With Agile projects having a fixed budget, it is the tracking of the budget that impacts how the PMO reports on finance. This includes pulling everything together so there is consistency; working with the finance department to assist in the translation of different reporting formats and bringing together hybrid reporting.

8. Resourcing

The impact of Agile delivery teams being self-managed and empowered is a big cultural change in organisations. For PMO managers, Agile teams being together for the duration of the project can impact the resource capacity planning. There are only so many people within the delivery organisation, so prioritisation will become even more important when resources are ring-fenced to work on Agile deliveries.

What Next?

As change becomes increasingly complex and complicated, more mature and sophisticated delivery approaches will be needed.

There are no definite answers for how the PMO will adapt in order to support hybrid delivery methods today – but who, if not the PMO, has the remit to assist and support the organisation in combining delivery method approaches; manage the implementation and ensure they are embedded and continuously improved?

You can read the full extensive article on <https://tinyurl.com/strategyex>

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The Ninth Wave / SmartCore Story

Jon Lewis, Director, Ninth Wave

Ninth Wave was founded in 1995 by a group of ex-KPMG consultants. We specialised in working with clients and helping them to deliver business change and large IT projects and programmes.

Like many project managers at that time (and now, more than twenty years later) we created our own spreadsheets and small databases to help manage tasks and reporting.

Recreating these tools to meet each customer's specific needs proved a time consuming process. As we couldn't find a single technology solution that would do the job well we decided to build our own.

Our first product, Project Assistant Toolkit (PAT) was launched in 2001. It was one of the first web-based configurable PPM solutions. Over time our business was transformed from management consulting to the provision of project portfolio management software services.

Since 2001 both the company and product have grown and evolved significantly. Our private cloud SaaS solution was launched in 2006 and the product was rebranded as SmartCore in 2009.

SmartCore is now used for a wide range of applications, including programme, portfolio, project, risk, estimation, resource, time, performance, change and document management.

For over 20 years we have seen PPM vendors come and go. Ninth Wave remains one of a very small number of UK-based, home-grown, PPM software providers.

Our customers include EE, the Home Office, Lloyds Banking Group, Phoenix Group, LCH Clearent, RSSB, Tokio Marine Kiln, THALES UK and TSB Bank.

You can find out more about SmartCore and PPM tool implementation from Jon and his Ninth Wave colleagues at the PMO Conference 2018 on Wednesday 13th June.



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edison365 is a real game changer for many customers looking to better manage innovation, leverage powerful project management tools and unlock business value from Office 365. The edison365 team have taken the time to understand what is happening in the modern customer workplace, and this solution demonstrates their strong capability in a cloud-connected world.

Laura Bouchard
Partner Sales Director, Microsoft



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Listen to **Christopher Pond, Solutions Director, edison365**, presenting at **15:50** in Digital stream, Innovative - Your employees are your innovators, a global home for ideas – **structured, transparent, collaborative innovation**.

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15.50 \ Innovative

Your employees are your innovators, a global home for ideas - structured, transparent, collaborative innovation

Christopher Pond

You're running a portfolio of projects and programmes. But why and how did those projects come in to being?

In these days of Digital Transformation, how can innovation, through incremental gains or a game changing idea, propel you to new heights?

Takeaways:

- Understanding what is involved to embrace innovation in your organisation
- Awareness of the benefits bottom up innovation can deliver
- An appreciation of the part technology can play
- How to get an ideas initiative off the ground

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With the release of Version 7.1, Sciforma launches Connections, a smart feature providing a holistic view of the enterprise.

Sciforma, a leading provider of Project and Portfolio Management (PPM) software for large and mid-size companies, announced today the latest version of its PPM solution: Sciforma 7.1. Representing a new generation in PPM systems connecting people, teams and project data, Sciforma 7.1 helps keep all stakeholders constantly aware of the overall context, so they can anticipate any disruptions that would impact goals and objectives.

For any project manager, managing unforeseen changes can be immensely challenging, even for Agile teams. Team members are often involved in multiple projects at the same time, which exposes the entire team to the difficulty of factoring in external elements. Yet, most PPM software continues treating project managers as if they were working in silos, ignoring what is happening elsewhere in their organizations.

With Sciforma 7.1's new « Connections » feature, Sciforma gives project, product and program managers instant visibility into their surroundings. The potential impact of previous, ongoing or future initiatives from other parts of the organization can be constantly factored into planning.

Total benefits for PPM users include savings from:

- Reduced project failure rates;
- Reduced project cycle times;
- Reduced costs overruns;
- Avoiding low/no-value projects;
- Eliminating PM time spent on low-value tasks.

In fact with Sciforma 7.1, companies running 50 and more projects per year can benefit from millions in savings.

Contact us to discuss your potential ROI based on your specific situation.

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A PPM tool that works for you & your customers

By Timothy Bull, Sales & Marketing Manager UK & Ireland for the Antura Group

Antura entered the UK market in early 2016, but we have been providing our Antura Projects PPM tool to hundreds of midsize to large organisations since 2001. Today Antura Projects has over 200,000 satisfied users in more than 50 countries.

A key to our growth is our years of experience working in many different industries and our ambition to really understand our customers' needs and challenges. Customer feedback has always been essential when developing and improving our tool to make sure it offers the highest value helping our users satisfy their own customers.

Regardless of where you work, you always have customers, likely both inside and outside of your organisation, to whom you must deliver value.

Speaking earlier this year in London, Doug Sorrell, then our customer Skanska UK's Interim Head of PMO, shared how he used Antura Projects to monitor all project work and was then able to share these key pieces of information to his management team via the tool through reports and dashboards.

Doug said *"We found that the Antura Projects PPM tool delivers what we need it to, provides good value and, put simply, just works"*. In other words, it supported him in his role and how he in turn kept his own internal customers' needs in focus.

To find out more about Antura could help you & your organisation go to: www.antura.com

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**COME AND VISIT US ON
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As Vice President of Sales at Keyedin Solutions, I am delighted that my team and I have the opportunity to exhibit at this, the third PMO Conference. This is our first appearance at the show, so please make sure you come and see us to find out how we can help take your PMO to the next level with our simple, persona-based, strategy-led PPM solution for project, programme and portfolio leaders.

Last year was an exciting year for us, launching Keyedin Projects Version 6 with a brand new user interface which provides our customers with a fast, efficient, personalised way, to simplify the collaboration, visibility, and control needed, to optimise the planning and execution of their project portfolio, to deliver real business value.

I am confident that our highly intuitive and configurable solution will show you that it's easy to align strategy with execution, ensuring you deliver the right work, in the right way, at the right time, with the right resources.

With deep industry experience, our solution and knowledge are a winning combination that delivers long term, profitable relationships for our customers and partners. We pride ourselves on being a genuine, transparent group of professionals wanting to build and support you through the process of finding the right solution that is suitable for your needs, so come and see me, Clayton and Henry on stand 6 for a quick demonstration and a free gift to take home with you!

(Jamie Taylor – VP of Sales, Keyedin Projects)



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4 Ways Project Managers Get Results with Automation

By Wrike Team

Is your team harnessing the power of automation? It's not just a buzzword: Automation is the future of work and is totally changing how project managers think. We've put together a list of the best ways to use this secret weapon to turbocharge your productivity.

1. Automation helps scale efforts

Project managers can use the power of automation to grow teams, projects, and output without having to increase headcount. How? Wrike's work management platform takes care of the hard stuff and shows you everything in one space. This means you can grow quickly and easily.

2. Automation offloads busywork

You can stop putting so much effort into the boring stuff. Wrike lets you automate menial work such as assigning job tickets or sending status updates. The result? It's easy to focus on truly valuable tasks.

3. Automation seamlessly connects systems

Workflow fragmentation can lead to workers spending more time searching for information than actually working. Wrike seamlessly integrates with existing technologies so all your systems work together. A connected team is an unstoppable team.

4. Automation streamlines the feedback and review processes

Forget endless email chains. With Wrike, your review processes are automated. What does this mean? Relevant team members are notified when they need to review something, and when you give feedback, the original assignees receive chronological notifications all in one space. This is a project management game-changer.

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Five Tips for Successful User Adoption of PPM Tools

Most PMOs that describe their project organisation as immature can make a step change just by providing everyone with a single PPM platform to collaborate, collect project data and allow instant reporting. Success means consistent user adoption, here are some tips:

1. Start simply, then build up	Avoid automation and complex integration to begin with, accept that some processes remain manual. Don't add a bunch of new processes just because the tool supports them. Do it later when the platform is embedded.
2. Apply governance via the tool	The tool lets you identify non-compliant projects (plan not tracked, status report out of date, risk not updated etc.). Use this to your best advantage and users will soon learn that you are serious about rigorous process.
3. Maintain team skills	Build your own knowledge base, mentor users, keep investing in training – everyone needs to be a confident system user.
4. Deploy great reporting	The way to win hearts and minds. People will be willing to maintain data if they can see that it is used and delivers benefit. Great dashboards engage senior stakeholders and can seriously enhance the reputation of your PMO.
5. Never let up	Be prepared to invest ongoing PMO effort in owning and administering the tool. Tweak and enhance, react to user feedback and adjust for your changing processes. It's worth it!

These points merit detailed conversations in the context of your own PMO – we look forward to having those with you!

Gero Renker
Director, Program Framework

NEW

PRINCE2 Agile® Foundation Launching soon! Find out more at [AXELOS.com](https://www.axelos.com)

PRINCE2 Agile Foundation is launched in Summer 2018. The introduction of this certification reinforces PRINCE2 Agile's unrivalled reputation as the world's most complete agile project management method; combining the benefits of agile ways of working, with the governance and structure of the PRINCE2 method.

What you can expect to gain by attending a PRINCE2 Agile Foundation training course, as well as sitting an exam:

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Our Partnership Approach: PPO is in it for the Long Run

By Guy Jelley, co-founder and CEO of Project Portfolio Office

Product usability, commercial appeal and a partnership approach. These are the three main draw cards of PPO, Project Portfolio Office's simple to use, cost-effective project portfolio management (PPM) application.

As a former project manager himself, Guy Jelley, co-founder and CEO of Project Portfolio Office, understands the day-to-day challenges faced by those within the project management space. "Usability is one of the most important requirements for a PPM solution, because better user adoption equates directly to better ROI. PPO is not only one of the easiest to use PPM tools on the market, it also ensures that information used for strategic decision-making is both accurate and in real-time."

Aside from being incredibly 'usable', another major differentiator for PPO is that its customers are not tied into long-term one, two or three year contracts, but on a rolling 30-day agreement. "This not only provides users with a great degree of flexibility, it also proves that we are dedicated to ensuring that you continue to derive value from the tool and its support. In addition, the client can flex the number of users on the system up and down as needs change on a real time basis, without a long-term impact on your contract."

"From a support and success management point of view, Project Portfolio Office is a force to be reckoned with; large enough to provide support to major clients, but small and agile enough to provide dedicated success management services," Jelley explains. "The PPO approach is one of taking a dynamic journey in partnership with clients, stemming from an intimate understanding of their project management environments, looking at the inherent challenges and objectives, and ensuring that we resolve these issues and deliver tangible value together."

For more information, please visit www.go2ppo.com

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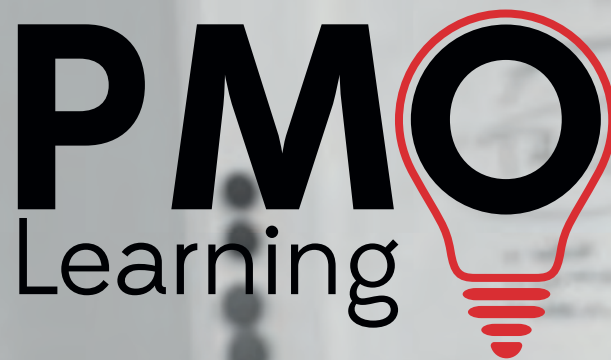
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