

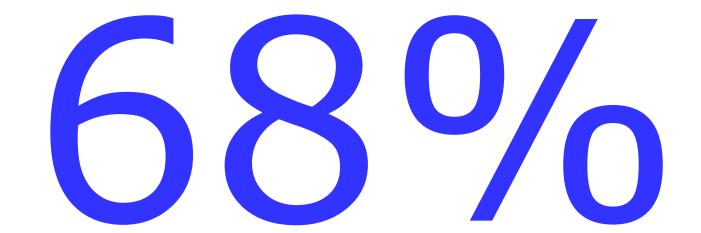


Stephen Carver FAPM FIRM Cranfield University

### Time Lord



"Time is not a line...
It's actually more non linearish...
more like a big ball of
wibbly wobbly
timey wimey stuff"









# Project Failure Rate













Calm in Crisis
Professional
Qualified
Checklists

Chesley B. "Sully" Sullenberger III

Good Communicator/Leader Clear Objectives/Big Picture Managed Change/Complexity Good Outcome

#### Are we rational?

Ambiguity effect Anchoring Attentional bias Availability heuristic Availability cascade Backfire Bandwagon effect Groupthink Herd behaviour Base rate fallacy Belief bias Bias blind spot Choice-supportive bias Clustering Confirmation Congruence bias Conjunction Conservatism - Bayesian Contrast

Curse of knowledge

Decoy effect

Denomination effect

Distinction bias

Duration neglect Empathy gap

Endowment effect

Essentialism

Exaggerated Experimenter's

Expectation bias

False-consensus

Functional fixedness

Focusing effect Forer effect Barnum

Framing effect Recency illusion

Gambler's law of large numbers

Hard-easy effect Hindsight bias Hostile media effect Hot-hand fallacy

Hyperbolic discounting Dynamic inconsistency.

Identifiable victim effect

Illusion of control Illusion of validity Illusory correlation

Impact bias

Information bias

Insensitivity to sample size

Irrational Just-world Less-is-better effect

Loss aversion
Sunk cost effects

Ludic fallacy

Mere exposure effect

Mirror-imaging Money illusion

Moral credential effect

Negativity bias

Neglect of probability Normalcy bias Observation selection
Observer-expectancy effect

Subject-expectancy effect

Omission bias Optimism bias Wishful thinking,

Valence effect

Positive outcome bias

Ostrich effect

Overconfidence

Pareidolia

Pessimism bias.

Planning fallacy

Post-purchase rationalization

Pro-innovation bias Pseudocertainty

Reactive devaluation

Recency bias

Recency illusion Restraint bias

Rhyme as reason effect

Risk compensation

Peltzman effect

Selective perception

Semmelweis reflex

Selection Social comparison

Social desirability bias

Status quo bias

Stereotyping

Subadditivity effect Subjective validation

Survivorship



Survivorship bias
Texas sharpshooter fallacy
Time-saving bias
Unit bias
Well travelled road effect
Zero-risk bias...

Memory bias

#### **PPM - Maturity Levels**





#### **PPM - Strategic Advantage**







#### What is Complexity?

'Complicated'

e.g. a Swiss watch. Linear & predictable

 '<u>Complex</u>': from the Latin 'complexus' (braided together). Nonlinear & unpredictable.

Like quality – it is hard to quantify

is something that is experienced.

#### Complexities



- Structural Complexity: BITS
  - Number, size, financial scale, interdependencies, variety, pace, technology, breadth of scope, number of specialities, multiple locations/time-zones. IQ



#### Complexities



- Emergent Complexity: CHANGE
  - Technological and commercial maturity & change, novelty, clarity of vision / goals, clear success criteria / benefits, previous experience, availability of information, unidentified stakeholders, "missing" plan, unforeseen, unknowable.

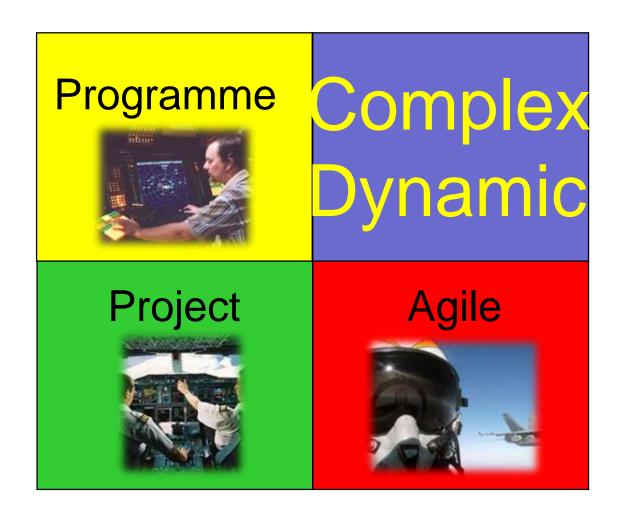


#### Two Dimensions of Complexity

High

Structural Dimension

Low



Low

**Emergent Dimension** 

High

# Socio Political Complexity





Communication Intuition **Politics** Stakeholders Culture Personality Social Systems

## Leading Change Projects

#### Niccolo Machiavelli



"There is nothing more difficult to arrange, more doubtful of success and more dangerous to carry through, than leading change.

The change leader makes enemies of all those who prospered under the old order and only lukewarm support is forthcoming from those who would prosper under the new.

#### Leadership Style Required

Manager

Procedural Problem Solver

Structural Complexity

Emergent Complexity

Entrepreneur Adaptive Flexible Socio-political Complexity

Leader Stakeholder Relationships



#### The 3 Complexities

**Structural Complexity** 

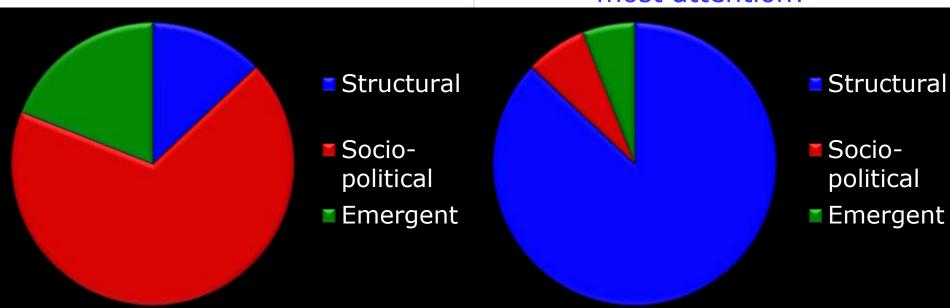
Socio-political Complexity

**Emergent Complexity** 

We asked 246 Qualified Change Managers:

"In your work, which of the 3 complexities is the most difficult to manage?"

"In your own formal training and development, which of the 3 complexities has received the most attention?"







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